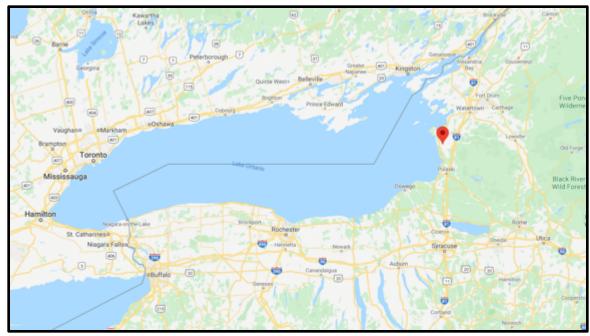


John Kennedy Lynch, Sr.

John Kennedy Lynch I was born in Woodville, Jefferson County New York, November 11, 1841. He was the first of our family line to be born in the USA. His father, Matthew Lynch, was born in Limerick Ireland, and emigrated to the United States with his wife, Hannah Kennedy, who was also a native of Ireland.

Most people of Irish descent in America today believe that their forebears, such as Matthew, came to the new land to escape the potato famine, but this was not the case. Matthew and his wife Hannah chose to travel to the American's, prior to the famine, which didn't occur until 1845. They may have emigrated to Canada first, but ultimately, they settled in Woodville, which is right on the Canadian border. Being good Catholics, they had John baptized in the nearest Catholic Church, which also happened to be in Canada, and which was no doubt less important to them than simply getting him baptized in the faith.



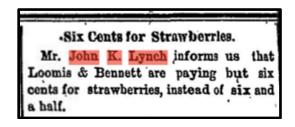
Map of upstate New York (Google Maps)

Sometime later Matthew moved the family a further west, to Oswego, New York, before the 1860 enus (census), which lists both Matthew and John as farmers. Shortly after that, Matthew went into business as a tugboat operator, on a boat called the 'Tokiush', pulling boats through the locks at Mud Creek on the Erie Canal.

Tugging boats was a reliable and reputable business at the time, and would have sustained Matthew and his family well, as the demand on the canal was high. Tragically however, when John was just past his twentieth birthday, Matthew had a serious accident. A wooden bar on the yoke of a horse broke and came back and struck him in the chest, seriously wounding him. The local newspaper covered the incident and reported that Matthew was expected to make a full recovery. Sadly, a few days later, at 55 years of age, he died, leaving Hannah a widow and John with the heavy burden of now supporting his mother and six siblings.

One can speculate that it was the new weight of providing for his family that served as the impetus to move John from the farm into some more profitable form of business for himself and his family. In 1864, at the age of twenty-three, his entrepreneurial spirit emerged as John started a retail grocery store business on Seneca street. He conducted his grocery business for nine years. Then, in 1873, it appears his attention was caught by the emerging success of the Oswego strawberry Industry.

The strawberry came to Oswego by way of Morris Pierce, who had brought a few quarts of strawberries to a local Oswego market to sell in 1863. They were "gazed at as a curiosity by hundreds of persons and sold at one cent per berry." This initial sale was the beginning of quickly growing demand in Oswego for the delicious berries, and soon 6 or 7 cultivators were growing strawberries in the region.



John decided to join the strawberry race, and launched a new produce business, cultivating and selling strawberries in Oswego, and beyond. John was already a successful grocer, so presumably he had some knowledge of how to bring these berries to market. He became largely instrumental in building up the well-known Oswego strawberry industry, and eventually emerged as one of its two leading producers. He was noted as the first strawberry producer to send a shipment of berries by rail in a refrigerated car in 1888. John sent his shipments to New York City, Philadelphia, and Newark via the Delaware, Lackawanna and Western Railroad (DL&WRR), using rail distribution to reach a broader market, and his berries gained popularity for their unique attributes, noted for "possessing a flavor and solidity unequalled".

John's main competitor was J. Heagerty, and it was noted that there was 'active competition in buying' between the two. By 1894, over 15,000 36-quart crates were shipped from Oswego to the market, which now expanded to the Boston area as well. The wholesale price was 9 cents per quart, which represented a \$50,000 annual industry for Oswego at the time – this would equate to roughly \$1.5 million in value in today's dollars.

By this time, John was now a serial entrepreneur. He had gained a reputation as a "man of energy and enterprise, experienced and reliable in his business dealings". The strawberry business was clearly going well, but he must not have been satisfied. So, in 1882 he purchased joint ownership of a wholesale liquor business in partnership with Mr. Edward V. Mitchell, on West First street.

John and Edward purchased the business from Edward's father, Edward Mitchell Sr., for a sum of \$16,000. They remained in partnership for ten years. However it became apparent that John's partner was not a great businessman, as it was noted by the local press.

"Edward did not give the attention to the business that it demanded. During the five years of partnership, Edward drew out more than \$14,000 for his personal use, a large portion of which was used in betting and maintaining fast horses."

Interestingly, it seems young John also had an interest in horses at the time and was recognized for his success in racing in the local newspaper.



However, despite John and Edwards common interest in horses, John decided to end their partnership. In June of 1892, Edward's father bought out John's share of the business for a sum of \$5,000.

# Business Changes.

The formal announcement of the dissolution of Mitchell & Lynch, wholesale liquor dealers, is made to-day. Hereafter the business will be conducted by Mr. E. V. Mitchell. Mr. J. K. Lynch retiring.

While the newspaper announced the dissolution of their business and that John was retiring, John had other plans. He was by no means done with the distribution business. By July of 1892, just a month later, the newspaper reported the launch of his new business, with the headline "Mr. Lynch Will Go It Alone".

Mr. Lynch Will Go it Alone.

Mr. John K. Lynch, for many years the outside member of the wholesale liquor firm of Mitchell & Lynch, has completed the equipment of his new store in East First street, and is now ready to serve his old patrons. The business of rectifying and distilling is one with which Mr. Lynch is perfectly familiar, and the promise to the public that he will handle only the first-class brands of liquors will no doubt be carried out to the letter. Mr. Lynch has a wide acquaintance throughout the State and will no doubt build up an extensive trade. His friends all wish him success.

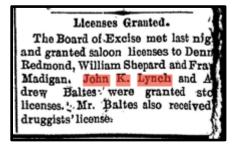
July 26, 1892

Business Changes,

Mr. J. K. Lynch, formerly of the firm of Mitchell & Lynch, has leased the store in East First street formerly occupied by Harman Brothers, furniture dealers, and will shortly open a wholesale liquor store there. Mr. Lynch leaves for Cincinnati... and Louisville, Ky., to-night to purchase his stock. It is his intention, he says, to handle only the best line of goods.

August 2, 1892

Having announced his new business to the public. John immediately leased a store location, and a week later travelled to Cincinnati and Louisville to meet with suppliers. His new business was off to a fast start. By August 2, he had also obtained his Saloon License.



On August 13, it was publicized that John had secured a contract to be the exclusive distributor for Imperial Beer.

Imperial Beer.

Mr. John K. Lynch, rectifier and wholesale liquor dealer, 101 East First street, announces in another column that he has secured the exclusive agency for Northern New York for Beadleston & Woerz's celebrated Imperial beer, said to be as fine bottled beer as is made. It is particularly adapted for family use and is well worth a trial.

The local newspaper, the Oswego Palladium, frequently provided public updates of John's business (he was also a frequent advertiser)

"J.K. Lynch, the liquor dealer, is driving about town with his new delivery wagon. The horses and wagon both present a fine appearance."

J. K. Lynch, the liquor dealer, is driving about town with his new delivery wagon. The horses and wagon both present a fine appearance.

By 1893, the local chamber of Commerce recognized his business and success in a "relatively short time" in their annual publication, with the following profile:

"Though only a comparatively short time, established as at prevent, John K. Lynch, distiller, rectifier, and wholesale liquor dealer, office and salesrooms, No. 101 East First Street, has built up a large and flourishing trade. He is one of the leading and most widely-knows merchants in the line indicated in Oswego, and his business extends throughout Central and Western New York, and portions of Pennsylvania and New Jersey. He represents several Kentucky distilleries, making a specialty of fine native whiskies, and his place is headquarters for Lynch's "Golden Wedding" whiskies, "Old Monongahela," "Mechanics' Club," "J.K.L & Sons Bourbon," and other noted brands. Mr. Lynch, who is a gentleman of forty-five, born in this city, is a man of energy and enterprise, as well as many years experience, and is thoroughly reliable in his dealings. He was formerly of the firm Mitchell & Lynch, established in 1882, and has been in business alone since July 15, 1892. He occupies a spacious store and basement, and carries a heavy stock, which includes choice imported and domestic wines, brandies, whiskies, gin, rum, cordials, bitters, case goods, and liquors generally. The house is under the efficient management of Mr. George T. Glynn, and an efficient staff is employed, including two representatives on the road. All orders for the trade are filled in the most prompt and trustworthy manner, quality and quantity being guaranteed, while the very lowest consistent prices are quoted. Mr. Lynch is well and favorably known in commercial and social circles. He is a member of the Traveling Men's Association of Utica, and belongs to the Young Men's Catholic Association, the Catholic Mutual Benevolent Association, the Ancient Order of Hibernians, and other societies"

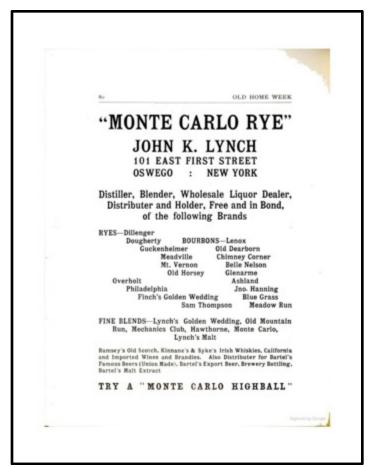


OHN K. LYNCH, Distiller, Rectifier, and Wholesale Liquor Dealer, Office: No. 101 East First Street.—Though only a comparatively short time established, as at present, John K. Lynch, distiller, rectifier, and wholesale liquor dealer, office and sales-rooms, No. 101 East First Street, has built up a large and flourishing trade is one of the leading and most widely-known merchants in the line indicated in Oswego, and his business extends throughout Central and Western New York, and portions of Pennsylvania and New Jersey. He represents several Kentucky distilleries, making a specialty of fine native whiskies, and his place is headquarters for Lynch's "Golden Wedding" whiskies, "Old Monongahela," "Mechanics' Club," "J. K.

L." & Sons' Bourbon, and other noted brands. Mr. Lynch, who is a gentleman of forty-five, born in this city, is a man of energy and enterprise, as well as many years' experience, and is thoroughly reliable in his dealings. He was formerly of the firm of Mitchell & Lynch, established in 1882, and has been in business alone since July 15, 1892. He occupies a spacious store and basement, and carries a heavy stock, which includes choice imported and domestic wines, brandies, whiskies, gin, rum, cordials, bitters, case goods, and liquors generally. The house is under the efficient management of Mr. George T. Glynn, and an efficient staff is employed, including two representatives on the road. All orders for the trade are filled in the most prompt and trustworthy manner, quality and quantity being guaranteed, while the very lowest consistent prices are quoted. Mr. Lynch is well and favorably known in commercial and social circles. He is a member of the Traveling Men's Association of Utica, and belongs to the Young Men's Catholic Association, the Catholic Mutual Benevolent Association, the Ancient Order of Hibernians, and other societies.

From publications like this, as well as from frequent newspaper advertisements, John was the distributor of an extensive list of popular brands, including Vinum Vitae (Wine of Life), Crown Beer (Bartels Brewery), Evan's India Pale Ale and Stout, Imperial Beer Monte Carlo Whiskey, Duff Gordon Sherry, Scotch and Irish Imported and Domestic Wines. He also offered a substantial array of whiskeys:

Ryes: Philadelpha (sic), Old Horsey, Mount Vernon, Guckinbemer, Finch's, Overbolt Bourbons: Meadow Run, Old Kentucky, A. Kellar, Lenox, Hanning, Chimney Corner Blends: Old Mountain, Mechanics Club, Hawthorne, Silver Creek, Monogram



1906 Oswego Chamber of Commerce Advertisement

In addition to distributing wine, beer and liquor from other producers, John also operated his own "distillery and rectification business" and offered his own brands of blended whiskey, "Lynch's Golden Wedding Whiskey", as well as aged bourbon, "JKL & Sons Bourbon", and a beer called "Lynch's Malt".





Golden Wedding Whisky seems to have been his most successful brand. At the time it was a popular drink marketed as a celebratory beverage to be offered and shared at wedding parties and receptions. The concept for this 'whisky' was described as a whiskey made from "wedding" 5 whiskies (primarily bourbon and rye) into one distinct blended whiskey. The advertisement below for Finch's Golden Wedding Whisky, which John also distributed, was the most widely known Wedding Whiskey available at that time.



John K. Lynch sold beer and whiskey in bottles and jugs with his name labeled on them, and it seems it was the practice at the time to return these for refilling, rather than just to discard them. Some of these have survived and are pictured below...













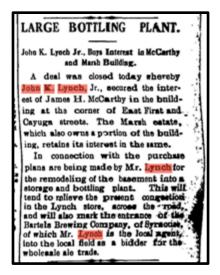


By 1913, John's business was really thriving and he was expanding. He purchased a large bottling plant across the road from his store, which allowed him to being bottling Crown beer as the "local agent" for Bartels Brewing Company.





Two examples of 3<sup>rd</sup> party products that John K Lynch distributed. Note the label at the bottom of bottle which read "John K Lynch, Oswego, NY".



He also advertised Crown Beer heavily in the local newspapers.





John's career in distilling, rectifying, blending, bottling and distributing all types of alcoholic beverages spanned thirty-four years. His impressive life and business came to an end in 1916. In February that year, it was noted in the paper that John was ill with pneumonia. Just two days later, he succumbed to his illness.

# The Sick List. It was stated today that the condition of John K. Lynch, who is confined to his residence, No. 93 East Eighth street, with pneumonia, remained about the same. His condition is considered by physicians as serious.

JOHN K. LYNCH. Oswegonians better were known than John K. Lynch. In business and in a social way, he had been prominent for many years; and as, to know him was to like him, his friends were legion, not only in this city but all over this section of the State. He was a liberal contributor to charity and to every cause that would tend toward the improvement of Oswego. His death, following a brief illness, practically the first with which he had ever been afflicted, will cause sorrow to all those with whom he was acquainted. Old in years only and in the midst of enjoyment to the fullest of the fruits of long years of industry. his passing will be genuinely regretted.

Perhaps a fitting tribute to John Kennedy Lynch, this illustration and poem appeared in the Oswego newspaper June 11, 1908. We have no context as to who wrote it or why it was published, but clearly John was highly regarded and respected in his community, and was considered honorable, likeable and young at heart. There's not much of a better legacy than that.

At the time of his death, John Kennedy Lynch Sr. had achieved much success, and was well known and highly regarded in Oswego. He was "one of the best-known citizens", and was "public spirited and always interested in the advancement and prosperity of the city".

Perhaps a fitting tribute to John, this illustration and poem appeared in the Oswego newspaper June 11, 1908. We have no context as to who wrote it or why it was published, but clearly John was highly regarded and respected in his community, and was considered honorable, likeable and young at heart. There's not much of a better legacy than that.



# OBITUARY.

# John K. Lynch.

John K. Lynch, one of the best known citizens of the city, died at his residence, No. 93 East Eighth street, this morning following a short illness. Although Mr. Lynch's condition has been serious for several days, his death was unexpected and the announcement came as a shock to many friends.

Mr. Lynch was stricken with grip about three weeks ago, which later developed into pneumonia, and a week ago yesterday he was forced to his bed. The end came late this morning.

Mr. Lynch was born in Woodville, Jefferson county, November 11th, 1844, and came here as a child with his parents. He was educated in this city and at the age of twenty started a retail grocery store in West Seneca street, which he conducted nine years. At that time he was interested in Democratic politics in the First ward and was ever after identified with the Democratic party in the city. Later he was in the produce business, being largely instrumental in building up the Oswego county strawberry trade. He was the first to send a shipment in a refrigerator car to New York. In 1882 he started in the wholesale liquor business with the late Edward Mitchell, former Mayor, remaining until 1892; when they dissolved and Mr. Lynch started at 101 East First street. Later he purchased the property, 77 East First street, where the business is now located. He was a communicant of St. Paul's Church, a member of the C. M. B. A., of Oswego Lodge of Elks and of the Columbian Club. He was a public-spirited citizen and always interested in the advancement and prosperity of the city.

Surviving, besides his wife, are four daughters, Theodosia, Anna, Mrs. Charles Raby, of this city; Mrs. Stanley Worden, of Syracuse; four sons, John K., James W. M. J., of Portland, Oregon; Robert, of Philadelphia, Pa.; one brother, Matthew, of New York city; four sisters, Mrs. James Langon, Mrs. Mary Lathrop, of this city; Mrs. Catherine Delaney, of Schenectady, and Sister M. Theodosia, of Troy, N. Y.

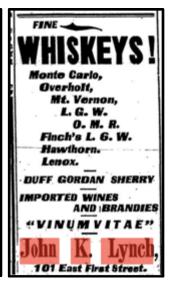


John Kennedy Lynch, Jr.

John Kennedy Lynch, Jr. had worked with his father in their family distribution business for some time before his father's death. After his passing, John Jr. continued to operate the business under the same name, continuing in much the same manner.







VINUM VITAE.

WINE OF LIFE.

THE GREATHEALTH INVIGORATOR
60 conts per Hottle Sold only by

JOHN K. LYNCH,

Trimphese 17 [8] Fast First Street.

JOHN K. LYNCH,

SOLE ARREY FOR

EVANS' INDIA PALE ALE AND STRUT!

SUPPLIED BUT LYNCH'S GOLDEN WEDDING WHISKEY

SEPTEMBERS IN 181 East First Street.

He operated the business for five more years, but threat was looming as the Prohibition movement gained momentum. The Women's Christian Temperance Movement, which began in Hillsboro, Ohio, in 1873 succeeded in pushing prohibition through in 1919. Prohibition became the law of the land, and it would be a devastating blow for the alcohol manufacturing, distribution and retail industry throughout the USA.

John Jr. tried to keep his business going despite this massive legislative blow to his livelihood. In Jan 1920, John was recognized in the local newspaper for agreeing to sell his whiskey for medicinal purposes. There was some contention over this issue. The druggists in Oswego had refused to put whiskey on their shelves. Local doctors had obtained permits to prescribe whiskey, for medicinal purposes, but only after securing a \$1,000 bond. However, with no drugstores willing to stock whiskey on their shelves, their patients had no place to obtain the spirit. The Doctors and Druggists were decried for "passing the buck." It was then that John K Lynch, Jr. stepped up to announce he had applied to the Collector of Internal Revenue Brewster for a permit to wholesale liquor for non-beverage purposes.

The article further detailed that Mr. Lynch had fifty barrels of whiskey in bond, "which by the way would have netted him a profit of about \$20,000, had the war-time prohibition ban been lifted." The whiskey cost him about \$1.50 per gallon to produce, and the tax on non-beverage liquor added an additional \$2.20 per gallon. Mr. Lynch estimated he could sell his whiskey for "around \$2 per quart" (\$8.00 per gallon).

John K Lynch, Jr., like his father, was well connected. The article below credits John with being responsible for bringing presidential candidate, Franklin D Roosevelt, to Oswego for a campaign stop later in 1920.



Sep 20, 1920

While John Jr. tried his hardest to maintain his distribution business, at some point it must have become too much of a struggle. In 1921, after a full year of fighting to maintain his distribution business, he made a life-changing decision to close it down. Just as his father had made the decision to pivot from selling strawberries to liquor distribution, John Jr. prepared to pivot to his next endeavor – selling automobiles.

Just a few months later, in April 1921, John Jr. launched his new Auto Dealership, the J. K. Lynch Sales Company. The first vehicle he offered was the Republic Truck, which coincidentally, was commonly used for distributing beer, among other uses.



April 22, 1921



In April 22, 1909, John Jr. married Miss Helen Genevieve Troll, who was described as "a charming and accomplished young woman, a talented musician, and possessed of many graces and a winsome personality which has endeared her to a wide circle of friends."

The wedding received a substantial write up in the local Newspaper...

# LINES THELL

Was Celebrated in Corning With Nuptial Mass.

1

Eighty Guests Present at the Recepand Handsome Wedding Gifts-The Wedding Trip. .

Connuss, Arti 21 .- (Special.) -- One of the most elaborate wolding of the year was the Lynch-Troll nuptials today. The marriage ceremony which united in the holy bonds of matrimony Miss Helm Genevieve, Troll, of this city, and John Kennedy Lynch, Jr., of Osvego, was solemnized at St. Mary's thurch at 9:30 o'clock this morning.
The edifics was well filled with rela-

tives and friends. The Rev. James F. Kennedy, C. M., pastor of St. John's church Booklyn, an intimate friend of the bride's family, celebrated suptial mass.

As the bridal proce sion advanced up the center aisle Sister M. Flavia rendered Lohengrin's Wedding March, the beautiful strains being exquisitely played. First came the ushers, William J. Hegan, Charles H. Glynn and Dr. T. H. Cullen, of Owego. The bridesmeids, Miss Marguerite Troll, sister of the bride, Miss Josephine Comosh, of this city, and Miss Anna J. Lyach, of se Osrego, sater of the groon, in the or-Defales O'Counell, of this city, maid of honor, followed the flower girls, Frances and Helen Menn, the little cousins of the bride. The bride was borne on the arm of her fether, James S. Troll.

The bridge gowns were handsome creations. Miss Marguerite Troll was attired in a light blue messalene Em pire gown and carried a shower bonques of American Beauty rosce. Mishine Comosh wore a pink messa less Empire gown and carried a shower bouquet of pipk roses. Miss Anna J. Lynch was gowned in lavender messalone, en train Empiro style, with silver trimmings. She carried a shower bou-quet of violets. Miss Margeret O'Connell was attired in crepe meteor gown. en train Directdire style, trimmed with gold and pearls. She here a showe juquet of yellow roses. The flower girls were French dresses and carrie baskets of Spring flowers. The bride looked charming in a white duchesse astin gown, en train Directoire style, trimmed with real point face. She valley and carried a shower bouquet or liles of the valley. She were the groom's gift, a handsome necklase.

The bridal party proceeded to the altar, where the bride's father gave her away, the groum and his best man, James H. Mackin, of Owergo, advancing from theoresery. The bridal party remained within the sametuary during th olemn celebration of the nuptial mass forming a semi-circle in front of the high altar. John Cometh, Jr., sang "O'Salutaris" at the offeriory. State M. Flavia played Mendelsohn's Wedding March as the bridal party retired at the conclusion of the mass

Following the ceremony at the church

served to the immediate fri relatives at the home of the bride's percuts, Mr. and Mrs. James S. Troll. of No. 27 East Second street, Mrs. Naugle coored. The house was prettily trimmed laurel being effectively sused in the decorative scheme. The bride's table was exceptionally protty, pink and green, and white predominating. A beautiful floral centerpieco enhanced the attractiveness of the scene. Covers Tw tion at the Bride's Home After the for eightein were laid at the bride's Church Service Besuifful Gowns table. The other greats numbering table. The other guests numbering sixty, were dined in the library, parker and sitting-room, which opened into each other, at smaller tables.

The bride's gifts to the maid of houor and bridesmaids were gold amb pins. The groom's gifts to the best man and nahers were gold scarfpins, bearing their monograms.

The young couple were the recipients of a beautiful array of presents which filled one room, handsome gifts of fer-chi niture, on glass, eliver and china being noticeable.

Mr. and Mrs. Lynch departed on the Lockswanna at 12:20 o'clock for a houeymoon which will be spent in New York and Boston. They will be at home after June 1st at their nearly furmished residence, corner of East Sixth and Albany streets, Oswego.

The bride is a charming and accomplished young woman, a talented 80 musician, and possessed of many graces and a winsome personality which has endeared her to a wide eirete the of friends. "She is a graduate of Corning Free Academy and of the tienesco Normal school and was a former student at the Oswego Normal school. The groom is a prominent or young business man of Oswero, being ssociated with his father in the wholesale liquor business. He has made """
many sincere friends in his visits to "" Corning.

Among the out of town guests in sttendance at the wedding were: Mr. and Mrs. John K. Lynch, Misses Anna, M. Theodocia, Isabelle and France Lynch, James H. Mackin, William J. lognen, Annes H. Anecon, Winstell J., Hogan, Charles Glynn, Professor E. J., Condley, Dr. T. H. Cullen, Oswego: Mr. Goorge Horne, Mr. and Mrs. Earl Horne, Mr. M. Forker, Meadeille, Pa.; the Bev. James F. Kennedy, C. M., Beooklyn, Engene Chrystal, Rochester: Miss Katherine Moore, Syraouse.

# MAY LEASE THE RICHARDSON.

Mr. N. L. Bate's returned yesterday from New York, where he has been ring with theatrical managers in regard to the lessing of the Richardson Theatre. As yet nothing definite has been decided, but Mr. Eates and this morning that he thought that some agreement would be reached before the end of the week, as he had a pany oming to look the theatre over to

Hair cutting In all the popul fade by a corps of experts. TAKE A WALK OUR WAY. Redstone Barber Shop,

GEO. T. HALEY, P.

# BATHS

HALEY'S.

177 West First St.

C.

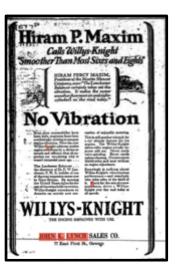
In 1923, he became a dealer of the popular Willys-Knight Overland, which were built in Toledo, Ohio, one of the largest automobile manufacturers in the United States at that time.



1923 Willys-Knight Overland







1923 Advertisements

# LYNCH COMPANY HAS WILLYS CAR

Their 1923 Coupe Sedan Will Be Featured at Show—Eleven New Models This Year.

Powered with the Knight-slee of valve motor, the Willys-Knight conpessed as a 1923 innovation, to be exhibited at the Central New York Automobile show, is exciting a great deal of favorable comment. The John K. Lynch Sales Company is distributing three models, as well as the fine Willys-Knight models.

#### Distinctive Car.

This model is one of the distinctive cars being shown this year and possesses many attractive advantages; having ample seating capacity for five people in a roomy all-steel body, of exceptionally striking design.

The seats are wide, comfortable, and deeply cushioned, the whole interfer being finished in mouse colored velour.

A long cowl and hood give the car a low fleet appearance. The nickeled radiator and nickeled drum headlights adding to the pleasant effect produced. The front windows lower entirely out of sight while doors both front and rear, do away with "trick" seats. Aluminum kick pads and a large luggage trunk on the rear are details that fint h off a particularly complete creation in motor car building.

### Willys-Knight

Al: Willys-Knight models are now carrying nickel plated radiator shell and cap, head and cowl lights. The hood and cowie are finished in the same shade of blue as the bodles.

The dull pelble-grained leather formerly used in the open Willys-Knight models has been replaced with bright ong genuine bother while a new top with deor-opening cartains and a let er go oline tank are additional improvements of note

In the Sedan and Coupe moddle, a new blue-gray broadcioth is uned in the uphoistering. The centilating windshields have a wiper and the steering tube has been lengthened to the floor.

A front cross has De-1 added to the, chassis, which gives arenter rigidity, where needed.

Commendable Improvements.

## Commendable Improvements

In the Overland models are also found a commendable number of improvements.

New body lines have been adopted, and the radiator raised nearly two inches, being assembled with the shell in one unit.

The cowl and hold have been correspondingly raised, and 15 square feet more cooling space provided

Gypsy door curtains, more roominess under steering wheel, drum typheadlights improved fan bracket and better hood hooks are details which go to make an advancement